

■近期招聘会预告

3月13日(周四)

南京人才市场
建筑、房产、物业、CAD制图、环境艺术、广告类专场人才招聘会。数十家用人单位进场,提供土建预算员、水电预算员等岗位。

江苏省劳动和社会保障厅职业介绍中心

房产物业、设计装修、电气自动化类技术人才招聘活动。近百家单位将提供电子操作工、管理人员等近千岗位。

南京市职业介绍服务中心
物业、宾馆、酒店、餐饮、家政、绿化类专场招聘会。数十家单位,提供物管专员、值班经理、服务员等数百个岗位。

3月14日(周五)

南京人才市场
营销、财务、文秘、行政管理、外贸、物流类专场人才招聘会。数十家用人单位提供机电产品跟单员、外销员等岗位。

江苏省劳动和社会保障厅职业介绍中心

技术蓝领人才专场招聘活动。近百家单位将提供操作工、调试人员等近千岗位。

3月15日(周六)

南京人才市场
新春大型综合性人才招聘会

八百家提供软件研发工程师、广告媒介、销售经理、销售工程师等岗位。

3月16日(周日)

江苏省劳动和社会保障厅职业介绍中心

中高级专业技术人才招聘活动。近百家单位将提供电工、营销员等近千岗位。

企业选才 更看重适应环境的能力

解读单位:江苏融侨金辉置业有限公司 被采访人:行政人事部副经理杨莉

又到了一年招聘的旺季,高校毕业生们开始踏上艰难的求职之路。而企业也希望在人才中找到适合自己的优秀人才。日前,记者采访了江苏融侨金辉置业有限公司行政人事部副经理杨莉,请她谈谈融侨金辉置业有限公司的用人之道。

记者:请谈谈贵公司最近的招聘计划?

杨莉经理:随着公司原有项目以及春节前取得的江宁新项目发展的需要,公司需要引入更多的专业人才。另外,根据公司战略目标发展需要,将重点关注高中端人才。

记者:公司如何看待应届大学生就业问题?

杨莉经理:应届大学生基础素质高,可塑性强,

受过专业理论知识的系统训练,是企业人才战略的重点。但同时,大学生的工作经验、适应能力等都有所欠缺。所以在招聘时应看其个人能力、团队能力、价值观、专业学习等。

记者:公司的用人之道是什么样的?

杨莉经理:公司在用人之道上坚持既讲原则性又讲灵活性。广纳人才,对每个人进行评估分析,让人才在自己的岗位上发挥最大的作用。

公司不仅仅需要专业知识丰富的人,还需要具有很高综合素质,有发展潜力的人才。我们看中能够完成高强度高密度的工作以及方方面面的复杂任务,适应各种突变环境的人才。

记者:公司留住人才有无自己的“撒手锏”?

杨莉经理:完善人才

培养体系、绩效考核体系和薪酬管理体系,为员工提供良好的发展空间和平台,确保人尽其才。做好企业文化,积极组织定期与不定期的文体活动,加强增强部门以及员工之间的沟通,增加员工对企业的归属感。针对员工的不同需求制订培训计划,基本培训与专业培训相结合的方式。

记者:公司的薪酬体系是如何制定的?

杨莉经理:公司主要结合房地产市场的行情结合企业具体情况,分基本工资与绩效工资等,以同岗同薪为主并根据员工的不同表现有所区分。加强薪资福利对人力资源的激励作用,让员工明白只要为企业创造效益的就会得到尊重,继而体现在薪资上。

快报记者 张曦

IT、机械、制造业行业中高级人才交流会 3月23日举行

3月23日,南京市高层管理人才交流服务中心将在成贤街119号举办“IT、机械、电子、汽车及制造业行业专场交流洽谈会”。本次交流洽谈会知名企业多、岗位层次丰富,尤其以有丰富工作经验的中层管理人员及技术型人才需求为盛。

本次对应聘人才实行准入制,保证应聘人员的层次及质量。在现场招聘的同时进一步与网络招聘联动,增加参会单位对人才的搜寻量。

南京市高层管理人才交流服务中心人士介绍,中心将立足现有人才库,

与需求的企业进行对接,力争使每个招聘岗位至少有2个左右有竞争力的人选;其次,将通过一些高校的校园网组织东南大学、南京航空航天大学等知名高校的相关专业硕士、博士参会。 通讯员 许冰寒 快报记者 张曦

英语课上 沉默不是金

“Who can help me? who knows?”这是韦博资深外教NIK老师在本周一的公益讲座中重复最多的两句话。日前,为了拉近与南京英语爱好者之间的距离,同时帮助更多的人成为“英才”。韦博国际英语开放了新街口和山西路两大校区,并派出资深中、外教老师免费为大家传授学习英语的技巧。

现场,在熟悉新单词的环节,NIK老师要求大家先不要看教材,而是通过已有的英语知识来猜测单词的含义。当屏幕上出现 Ambassador (大使)时,一位女士开始小声地讲它的中文意思,NIK老师鼓励她大声说出自己的想法。当听到她说自己的英文口语很差不敢发言时,NIK老师风趣地说:“我的中文还没你的英文好呢,你应该多些自信。”

由于NIK老师的鼓励,在接下来读文章、回答问题的环节,开口发言的听众渐渐增多,



管新婷 摄

虽然他们有时只能说几个单词,但NIK老师仍然鼓励大家:“课堂上不要沉默,说出来才能得到锻炼。”

实习记者 李鑫芳
提醒:即日起至本月底,韦博还将陆续有数场免费的英语沙龙课。这些英语课程主要围绕新闻英语和社交英语两大主题展开,包括国际关系新闻、奥运会体育新闻、商贸与金融、天气新闻、电话礼仪、办公室情景英语、结交新朋友、设定约会等。有兴趣参加的读者可以拨打电话 84739999 预约入场券。

学游戏动漫 选南京趣捷

火爆!一天三场开学典礼,趣捷游戏动漫方向的二维动画专业班、三维动画专业班、多媒体动画专业班已正式开课,游戏动漫就业班仅余5个名额。108名学员在趣捷开始了自己的理想前程,这创下了南京职业培训学校单月招生的纪录,趣捷是如何做到的?

在目前的就业市场上,用人单位普遍需要有一定工作经验,一上岗就能用的人才,学历倒是次要的。这对于刚刚迈出校园的毕业生来说无疑很难。因此,参加职业培训,学个一技之长就成了现在找工作的年轻人的当务之急。南京趣捷计算机培训学校针对目前就业市场上的人才供求的矛盾,专门开设了游戏美术

设计和动漫美术设计定制就业班,为现在的求职者和用人单位量身打造了一套符合双方要求的岗前培训课程。

南京趣捷拥有专业的手绘屏等教学设备和来自游戏动漫企业的一线专家教师,充分利用所掌握的游戏动漫公司资源,为学生提供就业机会,另外趣捷先进的办学模式和理念也得到了来参观的省市领导的充分肯定。

相关链接:现在报名参加学习即可享受减免学费1800元,还可获赠价值1000元的专业电脑手绘板。3月15日下午2点专场入学说明会,欢迎大家到时参加,现场有大量纪念品派送。电话:025-86368200,网址:www.qujie.net

Career Opportunity with Atlas Copco



Position: Product Manager ADS Job Description / Mission:

- Champion new product development programs, including voice of the customer research, establishing target costs, creating the master specification and project justification. Actively participate in project meetings and coordinate the product launch;
- Create the strategic plan for the product line;
- Work with Communications personnel to develop and maintain product specifications, literature, presentations, video, animation and case studies;
- Review and approve customer specials and own the upper level product configuration, implementing product changes as the market requires;
- Develop and maintain product pricing;
- Participate in design reviews associated with the product line;
- Work with the CC BLM to establish sales and profit targets for the line, and monitor performance;
- Track product line market share;
- Develop and maintain sales tools in conjunction with Aftermarket for production and operating cost estimation;
- Monitor and record key industry trends that can impact the product line;
- Research competition and perform competitive analysis. Maintain a portfolio of competitor information along with competitive comparisons for the sales force;
- Host customer visits to the factory;
- Create product training materials and perform training for CC personnel and internal employees;
- Visit customers as required to support the sales process, study our equipment, evaluate competitive equipment and see new technology;
- Develop customer surveys and disseminate the input;
- Assist CC BLM's in building a local sales & marketing strategy;
- Act as a facilitator between the PC and the CC to enable a smooth business process, providing technical information and pricing related to capital equipment;
- Work with Production and Engineering to handle all complete machine order activity in the region, including review of all orders

- to ensure accurate pricing, terms and specification;
- Review financial performance of CC and participate in Business Review Meetings;
- Communicate product and business related information between the PC and the CC;
- Compile forecast input from the region and determine distribution of production slots allocated to region.

Competence & Qualification requirements

- A degree in engineering is preferred.
- You will be expected to have a minimum of five years of sales or related industry experience, together with a working knowledge of surface drilling applications. You will be required to travel periodically (up to 25% of the time);
- You must be able to co-operate with colleagues in numerous other functions. You must be trustworthy and reliable in order to safeguard the interests of the company in a highly competitive environment. Due to the sales nature of this position, this individual must be assertive with strong written and verbal communication skills.

Position: Material Planning Supervisor Position Objective

- To create and maintain a master schedule for materials to support production plans, and to oversee the procurement of those materials. The schedule must consider capacity available in manufacturing and at suppliers to balance material requirements with supply capability;
 - This position is also critical for controlling inventory. The incumbent is required to review inventory drivers and develop methods, working with Strategic Purchasing and Manufacturing Engineering, to reduce inventory on hand while assuring its availability for production use.
- ### Competence & Qualification requirements
- Expert knowledge of MfgPro, Scala, Movex or equivalent MRP/ERP system;
 - Expert knowledge of material purchasing methods;
 - Working knowledge of supplier selection and evaluation techniques;
 - Demonstrated knowledge of capacity planning;

- Familiarity with the Division's products and assembly processes;
- Effective communication skills, including strong writing, verbal, administrative, and analysis skills;
- Computer Skills Required - MS Access database development and data extraction;
- B.S. or extensive/equivalent experience required;
- 5 or more work experience for planning functions or related;
- Ability to read, write, and speak English;
- Strong attention for the details;
- Willing to learn new knowledge/skills.

Position: Supplier Quality Engineer Position Objective

- To ensure that the entire process from Supplier Selection and Evaluation through to receipt of product focuses on meeting Quality requirements for Drilling Solutions (both in product and system/process);
- The value of this position is the active engagement of a quality perspective to supplier selection and engagement with a focus on both preventive and corrective actions needed to maximize the quality of supplier products and minimize the risk of quality problems.

Competence & Qualification requirements

- Must be able to work with minimum supervision;
- Working knowledge of production processes (Rotary and Crawler products) and quality systems (ISO9001:2000 based);
- Background in manufacturing techniques including machining and fabrication, ability to read engineering drawings, and effective communication skills. Requires strong writing, administrative and analysis skills;
- Computer Skills Required -Reject System, Calibration System, MS Office Suite, Access database development and data extraction;
- BS Engineering degree required;
- Solid knowledge about engineering and different manufacturing processes;
- Fluency in English required;

- ISO9001 and ISO14001 experience preferred;
- Minimum Years of Experience Necessary:5-10;
- Travel is required to supplier sites, including overnight stay.

Position: Strategic Sourcing Engineer Position Objective

- To assess capabilities of prospective suppliers and to source and negotiate pricing and terms for parts used by ADS Nanjing production and aftermarket functions.

Competence & Qualification requirements

- Broad understanding of business operations and financial analysis;
- High level of knowledge related to business contracts;
- Background in manufacturing techniques including machining and fabrication, ability to read engineering drawings, and effective communication skills. Requires strong writing, administrative and analysis skills;
- Computer Skills Required - MS Office Suite, Access database development, MRP systems (SAP, Movex, Scala, etc.) and data extraction;
- International purchasing experience preferred;
- BS Engineering degree required;
- Solid knowledge about engineering and different manufacturing processes;
- Fluency in English required;
- 5-10 years relative experiences.

Position: 调试员 Position Objective

- 负责大型露天钻机零部件、整车调试。
- ### Competence & Qualification requirements
- 技校或以上学历,车辆工程、机械、电子相关专业;
 - 3年以上相关工作经验,有跨国公司或工程机械行业的实践经验者优先;
 - 熟悉电气、气动、液压原理,有工程机械调试造背景者优先;
 - 一定英文基础。

Atlas Copco is a world leading provider of industrial productivity solutions. The products and services range from compressed air and gas equipment, generators, construction and mining equipment, industrial tools and assembly systems, to related aftermarket and rental. In close cooperation with customers and business partners, and with more than 130 years of experience, Atlas Copco innovates for superior productivity. Headquartered in Stockholm, Sweden, the Group's global reach spans more than 150 markets. In 2007, Atlas Copco had 27000 employees and revenues of BSEK 51 (EUR 5.6). Learn more at www.atlascopco.com.

Atlas Copco (Nanjing) Drilling Solutions (ADS) is part of the Atlas Copco group and belongs to the Construction and Mining Technique (CMT) business sector. The divisional headquarters and main production plant is in Garland, Texas USA. In 2008, we will complete our newest factory in Nanjing Economic & Technological Development Zone. We will produce blasthole mining machine equipment for the rapidly expanding Chinese marketplace.

有意者请将详细简历寄至 南京经济技术开发区恒达路1号,阿特拉斯·科普柯(南京)建筑采矿设备有限公司人事部 李小姐收,邮编:210038,或电邮至:Shh_Recruitment@cn.atlascopco.com 谢绝来访。请在应聘信中注明应聘岗位!

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